

Contact

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Top Skills

Restructuring

Investment Banking

Securitization

Ettore Thermes

Founder and Private Investor at Rescue Partners

Rome, Lazio, Italy

Summary

Consolidated international business and capital markets experience. Structured finance, fixed income, private equity, business reorganization and special situations.

Experience

Rescue Partners

Founder and Private Investor

2006 - Present (14 years)

Rome and London

Rescue Partners is a business brand and a website through which I have either worked, advised or originated deals delivered through various legal entities, alone or in partnership with other professionals. To date my main focuses have been the following:

- Invested equity and reorganized Ceramiche Musa, the 1943 founded Italian luxury brand for ceramic tiles floorings and coverings. Acted as CEO.
- Advised Milestone, an Italian Moto GP video game software developer, to identify equity investors for a court managed composition with creditors procedure.
- Originated investors interest for Mectex, an Italian high-tech textile company, for a court managed composition with creditors procedure.
- Advised the Indian iron ore tycoon Pramod Agarwal to acquire Valtur, the distressed Italian resort group.
- Set up a Venice based tourism operation for a small Italian family office.
- Advised Sandler Capital (New York) to establish a pan European distribution for their credit hedge fund.
- Advised Levant Capital (Dubai) to established a pan European investors base for their private equity fund.
- Advised Aurado Energy, a distressed oil exploration company (Switzerland), to finance a litigation against the Government of Kazakhstan.
- Advised Credit Invest Corporate Finance (Malta) on setting up a loan conduit program targeted to Bulgarian Municipalities jointly with Nomura International.

- Advised Gioco Bet (Malta) to start-up an online gaming platform.
- Supported Libertas Partners (USA) to expand their high yield and distressed securities brokerage in Europe.

HPC Securities

Head of the European Structured Finance desk

March 2004 - March 2005 (1 year 1 month)

Paris and London

Established a pan European distribution network for asset-backed (ABS), commercial and residential mortgage-backed securities (CMBS and MBS), collateralized debt and loan obligations (CDO's and CLO's), structured investment vehicles (SIV's) and other distressed securities. The scope was to set up a brokerage activity for institutional investors across EU to provide liquidity ahead of the 2007 crise. Business integrated within the HPC platform.

Hill Street Capital Ltd.

Managing Director

August 2000 - February 2004 (3 years 7 months)

Rome and London

As a business adviser I originated and worked on the following deals:

- Advised Cingilli Holding (Turkey) on acquiring Demirbank.
- Advised Sole, an ENEL Group company (Italy) on re-financing of their municipalities credit exposure.
- Advised Filas, the Lazio region (Italy) financial arm to develop a SMEs loan origination platform.
- Advised Area Banca (Italy) to finance their mortgage business.
- Advised Banca Popolare di Spoleto (Italy) to re-finance a mortgage pool.
- Advised CGS (Italy) to implant land renewal schemes business and and obtain a credit rating.
- Advised IMN/Fabozzi (USA) to enter the Italian market and co-chaired their 2000 and 2001 Italian Securitisation Symposiums.
- Advised Lauda Air Italia (Italy) on their financial restructuring.
- Advised Regione Lazio (Italy) on planning for a concession based motorway project.

Prebon Marshall Yamane

Head of the European Structured Finance Group

February 1998 - March 2000 (2 years 2 months)

London

I was hired to start-up and integrate a new business unit focusing on originating deals for the capital market. Main deliveries have been the following:

- Advised Barmek Holding (Turkey) to finance the Ankara-Kirikkalle Region electricity distribution network concession through the electricity bills securitisation. The project included helping the Turkish government revision of the privatization project as Barmek Holding had been involved in its design.
- Advised Barialto (Italy) to refinance 700m of banking debts. Barialto a satellite city project, I studied the securitisation of residential and commercial new developments.
- Advised PCU/Cardnet (Italy), a smart card re-seller, to raise pre-IPO private equity capital. PCU was later listed on the Milan stock market.
- Advised Polo Tecnologico Industriale Romano (Italy) to finance their high-tech park project. Promoted by the Rome Municipality and few other institutional sponsor, the project aimed at creating the "Rome silicon valley".
- Advised Sitaf (Italy) to refinance the Frejus tunnel motorway. Studied the toll road securitisation to pay down over 2bn of bank debenture.
- Advised S. Anna Holding (Italy) to acquire and turaround a distressed hospital facility in the Piemonte Region.
- Advised Società Italiana Gestione Crediti (Italy) to sell their non-performing loan servicing business and enter the newly born Italian securitisation market. Organized an tender to which participated Deutsche Bank, Merrill Lynch, Nomura, Wilshire Financial Services and others.

Mediocredito Centrale S.p.A. (Rome)

Business development analyst

October 1994 - October 1997 (3 years 1 month)

When I returned to Rome from my London and New York capital markets experiences I approached Mediocredito Centrale, an Italian Treasury financial markets arm, to offer advise on establishing a domestic asset securitisation market. There was no asset securitisation market due to legal and fiscal obstacles as well as lack of policy making.

Responsible to research on the the opportunity to create an asset securitisation market. Segmented the italian markets in business areas and outlined strategies for drafting the Italian asset securitisation law. Contributed in the process together with the Ministry of Treasury and the Italian Banking Association. Law n. 130/99, later passed by the Parliament, set forward the basis to facilitate the italian banking system and Italian Treasury funding. My



Ministero della Giustizia

Sistema Informativo del Casellario Certificato del Casellario Giudiziale (ART. 24 D.P.R. 14/11/2002 N.313)

CERTIFICATO NUMERO: 99755/2021/R

Al nome di:

Cognome **THERMES**
Nome **ETTORE**
Data di nascita **11/02/1966**
Luogo di Nascita **ROMA (RM) - ITALIA**
Sesso **M**



sulla richiesta di: **INTERESSATO**
per uso: **RIDUZIONE DELLA META' DELL'IMPOSTA DI BOLLO E DIRITTI: PER ESSERE ESIBITO IN OCCASIONE DI CANDIDATURA ELETTORALE (ART. 1 COMMA 14 LEGGE 3/2019)**

Si attesta che nella Banca dati del Casellario giudiziale risulta:

NULLA

ESTRATTO DA: CASELLARIO GIUDIZIALE - PROCURA DELLA REPUBBLICA PRESSO IL TRIBUNALE DI ROMA

Si attesta l'avvenuto pagamento (art. 273 e 285 T.U. 30/5/2002 n. 115) del

☒ diritto di certificato

☐ diritto di urgenza

ROMA, 02/09/2021 12:00

IL RESPONSABILE DEL SERVIZIO CERTIFICATIVO

CANCELLIERE
Valerio Gallo

Il presente certificato non può essere prodotto agli organi della pubblica amministrazione o ai privati gestori di pubblici servizi della Repubblica Italiana (art. 40 D.P.R. 28 dicembre 2000, n. 445), fatta salva l'ipotesi in cui sia prodotto nei procedimenti disciplinati dalle norme sull'immigrazione (d.lgs. 25 luglio 1998, n. 286). Il certificato è valido se presentato alle autorità amministrative straniere.

**** AVVERTENZA ****

Certificato del casellario giudiziale - (ART. 24 D.P.R. 14/11/2002 N.313) - al nome di:

Cognome	Nome	Luogo di Nascita	Data di nascita	Sesso	Paternità	Codice Fiscale
THERMES	ETTORE	ROMA	11/02/1966	M		

Si attesta che nella Banca dati del Casellario Europeo NULLA risulta.